

QuotedData

<sup>₿</sup>Y MARTEN & Cº

#### PROFESSIONAL

### **NextEnergy Solar Fund**

Investment companies | Update | 13 December 2022

#### Earnings visibility underpins dividend target

It has been a busy few months for NextEnergy Solar Fund (NESF) and the listed renewable energy sector. The share price may have come under pressure from the threat of rising discount rates and windfall taxes, but the picture on this is clearer, and – as the latest results show – NESF's NAV is still making positive progress.

Strong earnings cover and NESF's forward sales of power give the board confidence to maintain its policy of at least matching dividend hikes with inflation. If shareholders approve, a push into energy storage offers another route to earnings growth.

The discount is wider than its long-term average. However, given the above, we think the shares can move back to trading at a premium and the fund can get back to raising fresh equity to back its extensive pipeline of revenue accretive investments.

#### Income from solar-focused portfolio

NESF aims to provide its shareholders with attractive riskadjusted returns, principally in the form of regular dividends, by investing in a diversified portfolio of primarily UK-based solar energy infrastructure assets.

Financial year ended	Share price TR (%)	NAV total return (%)	Earnings per share <sup>1</sup> (pence)	Dividend per share (pence)	Cash dividend cover (x)
31/03/2018	6.4	6.6	5.88	6.42	1.1
31/03/2019	12.3	12.4	11.93	6.65	1.3
31/03/2020	(8.6)	(4.9)	(5.09)	6.87	1.2
31/03/2021	4.9	7.2	6.32	7.05	1.1
31/03/2022	11.4	23.1	17.34	7.16	1.2

Source: Morningstar, Marten & Co. Note 1) fully diluted

Sector	Renewable energy infrastructure
Ticker	NESF LN
Base currency	GBP
Price	109.4p
NAV	122.5p
Premium/(discount)	(10.7%)
Yield <sup>1</sup>	6.6%
lote 1) based on quarterly d	ividends of 1.88p

#### Share price and premium/(discount)

Time period 30/11/2017 to 09/12/2022



Source: Morningstar, Marten & Co

#### Performance over five years

Time period 30/11/2017 to 30/11/2022



Source: Morningstar, Marten & Co

This marketing communication has been prepared for NextEnergy Solar Fund Limited by Marten & Co (which is authorised and regulated by the Financial Conduct Authority) and is non-independent research as defined under Article 36 of the Commission Delegated Regulation (EU) 2017/565 of 25 April 2016 supplementing the Markets in Financial Instruments Directive (MIFID). It is intended for use by investment professionals as defined in article 19 (5) of the Financial Services Act 2000 (Financial Promotion) Order 2005. Marten & Co is not authorised to give advice to retail clients and, if you are not a professional investor, or in any other way are prohibited or restricted from receiving this information you should disregard it. Charts and data are sourced from Morningstar unless otherwise stated. Please read the important information at the back of this document.

# Quoted Data

### Contents

NAV continues to climb	3
Power prices	3
Inflation	4
Discount rates	4
Portfolio performance	4
Windfall taxes	5
Portfolio developments	5
Energy storage	5
New subsidised solar	6
NextPower III	6
Balance sheet	7
Other industry developments	7
Review of Electricity Market Arrangements (REMA)	7
Solar versus agriculture	7
Premium/discount	8
Board	8
Previous publications	8



Domicile	Guernsey
Inception date	25 April 2014
Manager	NextEnergy Capital IM
Market cap	645.1m
Shares outstanding (exc. treasury shares)	589,698,643
Daily vol. (1-yr. avg.)	1,544,280 shares
Net gearing <sup>1</sup> Note 1) Net gearing as at 30 Se	<b>42%</b> eptember 2022
Click for our initiation	n note
Click for an updated factsheet	NESF
Click for NESF's peer analysis	group
Analysts James Carthew	

James Cartnew jc@quoteddata.com Matthew Read

mr@quoteddata.com David Johnson

dj@quoteddata.com

Click to provide feedback to the company



Click if you are interested in meeting NESF's managers

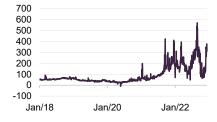
Click for links to trading platforms





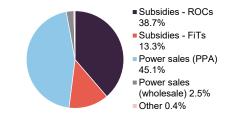
NESF's NAV rose by 8.3% or 9.4p per share over the six months ended 30 September 2022

### Figure 1: UK power prices (£/MWh)



Source: Bloomberg

#### Figure 2: NESF revenue sources (31 March 2022)



Source: NESF

#### **NAV** continues to climb

NESF's NAV rose by 8.3% or 9.4p per share over the six months ended 30 September 2022. Its first two interim dividends for the current financial year totalled 3.76p, up from 3.58p from the year before, putting NESF on track to meet its target of 7.52p for the year. The interim dividend cover was 1.8x and the board reckons that the full-year dividend cover may be on the upper limit of a range of 1.3x-1.5x. The company is sticking by its ambition of growing dividends at least in line with inflation though maintains a progressive dividend policy. The main factors affecting NESF's NAV progression are power prices, inflation, discount rates, the performance of the portfolio, and taxation.

#### **Power prices**

We discussed rising power prices in our last note, but that was published ahead of Russia's invasion of Ukraine. As gas supplies to Europe were cut, gas prices soared and so did UK power prices. Warm weather and full gas storage facilities in Europe eased gas prices recently, although the cold snap has reversed this. Nevertheless, forecast power prices are a long way above where they were a year ago.

In addition to the comfort of having around 50% of revenue come from government subsidies, NESF aims to mitigate the effect of volatile power prices through hedging forward prices. As at 10 November 2022, 93% of its budgeted UK generation for the current financial year had been sold forward at an average price of £86/MWh. For FY24 the figures were 74% of generation at £73/MWh, FY25 44% at £90/MWh and FY26 13% at £147/MWh. This policy greatly increases the board's visibility of NESF's forecast revenues, supports the dividend policy and feeds directly into the NAV calculation.

For budgeted power generation that has not been sold forward, the NAV is based on a blend of power price projections from independent consultants. Unsurprisingly, these have risen sharply – from £105.2/MWh for 2022-26 to £139.1/MWh, and from £44.3/MWh for 2027-41 to £45.6/MWh (all in real terms).

The board has the final say on the assumptions used in the NAV calculation. The timing of the interims meant that it was not possible to include the effect of the windfall tax in the end-September NAV. The board opted to apply a steep discount to the power price forecasts supplied by the independent consultants, taking 50% off the forecast for Q1 2023, 35% off forecasts for FY24, 25% off summer 2024, 20% off winter 2024, and 10% off FY26.

Without the board's power price discount, the uplift in the independent consultants' forecasts would have increased the NAV by 19.5p between 31 March 2022 and 30 September 2022. However, the power price discount reduced that by 7.5p. Remarkably, as we discuss later, this ended up being quite close to the actual impact of the proposed windfall tax.

Based on the portfolio at the end of September, a further 10% uplift in power prices would increase the NAV by 6.4% or 9.1p per share, whereas a 10% reduction would translate into a 6.6%/9.4p decrease in NAV.

#### Inflation

As Figure 2 shows, just over half of NESF's income (based on the portfolio as at the end of March 2022) comes from subsidies in the form of ROCs (including NIROCs) and FiTs (some of which relate to NESF's Italian assets). The vast majority of this subsidy income is derived from the UK, and this is indexed in line with UK RPI, which was running at 14.2% at the end of October 2022.

The company's inflation forecasts for the UK are based on data from HM Treasury and the Bank of England, and for international assets it uses IMF forecasts.

#### Figure 3: NESF inflation assumptions

	<b>2023</b> (%)	<b>2024</b> (%)	<b>2025</b> (%)	2026 (%)	2027 (%)	2028-2030 (%)	2030 onwards (%)
As at 30 September 2022	12.4	5.9	3.6	3.4	3.9	3.0	2.25
As at 31 March 2022	8.0	3.7	3.3	3.4	3.3	3.0	2.25
a NEOF							

Source: NESF

Changes in inflation forecasts added 7.5p per share to the NAV over the six months ended 30 September 2022.

Based on the portfolio at the end of September, a further 3% uplift in inflation rates would increase the NAV by 23.8% or 33.6p per share, whereas a 3% reduction would translate into a 16.9%/23.9p decrease in NAV.

#### Figure 4: Discount rates

	Premium (%)	Rate (%)
UK unlevered	-	6.25
UK levered	0.7-1.0	6.95-7.25
ltaly unlevered	1.5	7.75
Subsidy- free	1.0	7.25
Life extensions	1.0	7.25-8.25

Source: NESF

Average outperformance of generation budget of 4.8% since IPO

#### **Discount rates**

As central banks hike interest rates to tackle the inflation problem, that is putting upward pressure on the discount rates used to value NESF's future cash flows when calculating its NAV. There is no linear relationship between interest rates and discount rates, rather discount rates are informed by the valuations observed in the secondary market for renewable assets. At 30 September 2022, the board chose to increase discount rates by 50bp across the board. This took the weighted average discount rate to 6.8%.

Based on the portfolio at the end of September, a further 0.5% uplift in discount rates would reduce the NAV by 2.4% or 3.4p per share, whereas a 0.5% reduction would translate into a 2.6%/3.6p increase in NAV.

#### Portfolio performance

The portfolio generated 639GWh of energy over that six-month period, helped by very strong (+6.1%) outperformance of budgeted generation. This just follows a pattern of consistent outperformance that amounts to an average outperformance of budget of 4.8% since NESF's IPO.

Part of the reason for that impressive track record is the depth of resource and expertise within the NextEnergy Group. In addition to the adviser NextEnergy Capital, which manages or advises on over \$3bn/1.3GW in solar assets, the group



encompasses the asset management business Wise Energy (1,350 solar assets/1.8GW under management), and the development arm Starlight which has developed over 100 utility-scale projects.

The scale of NextEnergy Group's business gives it greater purchasing power, and greater influence over its supply chain – including managing the ESG aspects of this (the adviser's head of ESG, Giulia Guidi, chairs the SEUK task group on Responsible Sourcing). It is able to stockpile high-use components, enabling faster response times for fixing equipment failure.

#### Windfall taxes

The UK's new windfall tax, technically an electricity generator levy, was announced on 17 November 2022. The levy applies from 1 January 2023 and runs until 31 March 2028. Non-fossil fuel generators, such as NESF, are required to pay a tax of 45% of their excess revenue from sales of power above a level of  $\pounds75$ /MWh. The tax does not apply to generators producing less than 100GWh per year and also does not apply to the first  $\pounds10m$  of excess revenue.

The levy is not applied to NESF's subsidy income, and assets that have sold power on a CfD basis through the UK's current support scheme for renewable generation projects (see below). Crucially, it does not impact revenues from energy storage assets, which will form an increasingly important proportion of NESF's revenues.

The board believes that the impact of the levy on NESF's NAV is broadly equivalent to the power price discount that it has already applied – in other words there should not be much more downside. The actual figure will be known once the legislation has been finalised and, we think, should be incorporated within the end-December NAV.

#### **Portfolio developments**

#### **Energy storage**

NESF has made a significant additional commitment to expanding its energy storage exposure, whose revenue stack offers multiple streams. The advisers are enthused about the prospects for this part of NESF's portfolio and are consulting leading shareholders about attitudes to increasing the current 10% of GAV limit on energy storage exposure within NESF's portfolio.

Since we last published, NESF has entered into a new £200m joint venture partnership with Eelpower Limited, supplementing the pre-existing £100m jv. Under the second jv, NESF's share is 75% with Eelpower holding the remaining 25%. In both cases, Eelpower will provide EPC and ongoing specialist asset management services.

In addition, at the end of October NESF announced that it had bought the development rights, permits, and initial grid milestones for a 250MW portfolio of high-quality battery storage projects and grid connections in the east of England for £32.5m. The project is a two-hour (500MWh) duration system and is expected to be energised in 2025, targeting an asset life of at least 50 years.

Not much more downside to NAV from windfall tax

New £200m joint venture energy storage partnership with Eelpower



First co-located battery project has planning permission

Two NESF plants won support through government's CfD scheme

NESF's first 50MW battery storage project (under the first jv) is currently under construction in Fife, Scotland, and is expected to be energised and grid-connected in the first half of 2023. At the outset, this will be a one-hour duration system but is being prepped for a shift to a two-hour system.

Finally, the advisers are evaluating the potential for co-located energy storage at each of NESF's 99 operating solar sites. For the most part, this means securing an import connection to the grid; securing grid connections is the biggest constraint to the rollout of energy storage across the UK. The most advanced of these, a 6MW/12MWh project co-located with NESF's 11MW North Norfolk solar farm, has secured planning.

The near-term programme is likely to be focused on short-duration (up-to-two-hour) lithium-ion battery storage facilities. However, the advisers are looking closely at the rapid technological advances being made within the longer-duration energy storage sector in areas such as flywheel, gravity-driven, compressed air and hydrogen storage.

#### New subsidised solar

On 3 August 2022, NESF announced that it had secured subsides, in the form of CfDs, for 100% of the generating capacity of Whitecross (36MW) and Hatherden (50MW), the company's latest new-build UK solar projects. The CfDs last for 15 years, are index-linked to inflation (CPI) annually, and are scheduled to commence from 31 March 2025 at the AR4 solar PV strike price of £45.99/MWh (set in 2012 equivalent prices).

Whitecross solar farm is currently under construction in Lincolnshire and is expected to be energised in the first quarter of 2023. The original construction date of the asset was pushed back from the second half of 2021 "due to material volatility in the solar PV module supply chain post covid which has since stabilised". It was intended to form part of NESF's portfolio of subsidy-free projects, comprised of Staughton (50MW), High Garret (8.4MW), and Hall Farm 2 (5.4MW). The Whitecross project is going to benefit from the latest available solar technology from Jinko Solar called "N-type solar cells", a bi-facial solar technology which offers superior power density and efficiency with a recently-set world record for solar cell efficiency. NESF will receive long-term benefits from this technology as it decreases the land footprint necessary for Whitecross's installed capacity, optimising land use and performance of the solar plant.

Grid connection and construction mobilisation works are underway for Hatherden solar farm in Hampshire, which is expected to be energised in the first half of 2023.

#### **NextPower III**

Of the \$50m committed to NextPower III, \$33.5m had been drawn down by the end of September 2022. The first investment – the Agenor 50MW solar plant in Cadiz – is now expected to be energised in 2023. A second project – a 13.6% stake in a 210MW solar asset in Santarém Portugal, acquired for €22.5m – is now underway. Once energised, the plan is to sell power under a long-term PPA.



#### **Balance sheet**

At 30 September 2022, NESF's gross asset value was £1,258m, comprised of equity of £725m (589,698,643 shares with an NAV per share of 122.9p), £200m nominal of preference shares with a fixed preferred dividend of 4.75%, and financial debt totalling £336m, with a weighted average cost of debt of 3.1%.

NESF had £11.7m of cash reserves at the end of September, £2.4m of which was used to fund the latest quarterly dividend. It also has £54.8m of headroom under its existing facilities. This equates to net dry powder of £64.1m that is available to fund new investments.

#### Other industry developments

#### **Review of Electricity Market Arrangements (REMA)**

Launched ahead of the turmoil around windfall taxes, REMA is intended to provide an appropriate framework for all non-retail electricity markets to deliver security of supply, cost effectiveness, and decarbonisation. Within this, there is a clear desire to move away from a system whereby the national power price is set by the marginal producers – which in the UK tends to be gas-powered plants – to one which sees consumer prices for power produced by renewable generators better reflect the cost of producing that power.

That could also include a shift towards regional/local power prices and a more decentralised power grid, with increased energy storage. Energy-intensive industry could be encouraged to relocate closer to sources of renewable power, for example. The advisers also highlight the additional strain on the grid as areas such as transportation and domestic heating shift to electric power.

We should expect to hear more about the outcome of the consultation, which closed on 10 October 2022, early next year.

#### Solar versus agriculture

In her brief spell as Prime Minister, Liz Truss used her speech at the Conservative Party conference to promise to outlaw the development of new solar plants in the UK on agricultural land classified as 3b. Thérèse Coffey, secretary of state for Environment, Food and Rural Affairs, confirmed on 17 November that Defra is continuing with these plans. However, there is not much logic behind this and we may see another U-turn. The advisers note that solar accounts for less than 0.1% of available land today, and even at 50GW (the target for 2050) this would still be about 0.3% – less than the amount of land used for golf courses and airfields. In fact, more land is used to grow Christmas trees.

Solar is not incompatible with agriculture – many of NESF's sites (47% of the total) are grazed by sheep, for example. It also has a policy of creating biodiversity 'hubs' at its sites, acting as havens for protected species, allowing farmers to meet their biodiversity targets. Agrivoltaics – growing crops under or around panels – is not yet a feature of the UK market, but could be in time.

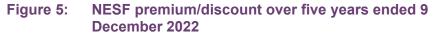
£55m of headroom under existing facilities

Could we see another U-turn on restricting use of agricultural land for solar?



#### **Premium/discount**

Over the 12 months ended 30 November 2022, NESF's shares traded within a range of a 18.6% discount to a 1.3% premium and averaged a 5.4% discount. On 9 December 2022, the shares were trading at a discount of 10.7%.





Source: Morningstar, Marten & Co

Rising discount rates and uncertainty around windfall taxes have hit the ratings of almost all funds in the listed renewable energy sector (the principal exception being the three energy storage funds, which bodes well for NESF's plans in this area). NESF's latest NAV announcement ought to have allayed some fears on both these fronts, and we are hopeful that the fund will return to trading at a premium once again. These funds are playing an important role in the UK's transition to net zero, and they will need to raise more capital to help achieve this goal.

#### Board

We note that, as part of its succession planning, Helen Mahy CBE is joining the board in April 2023 and will succeed Kevin Lyon as chairman next August. Helen recently retired as chairman of The Renewables Infrastructure Group and she currently sits as a non-executive director of SSE Plc and Gowling WLG (UK) LLP, whilst also serving as a Commissioner for The Equality and Human Rights Commission. Helen has previously served as group general counsel and company secretary of the National Grid Plc.

#### **Previous publications**

Readers may wish to refer to our initiation note – Climbing inflation and power prices driving NAV uplift – which can be accessed through the QuotedData website or by clicking the link above.

More information is available at the trust's website www.nextenergysolarfund.com

## QuotedData

₿Y MARTEN & Cº

#### **IMPORTANT INFORMATION**

This marketing communication has been prepared for NextEnergy Solar Fund Limited by Marten & Co (which is authorised and regulated by the Financial Conduct Authority) and is nonindependent research as defined under Article 36 of the Commission Delegated Regulation (EU) 2017/565 of 25 April 2016 supplementing the Markets in Financial Instruments Directive (MIFID). It is intended for use by investment professionals as defined in article 19 (5) of the Financial Services Act 2000 (Financial Promotion) Order 2005. Marten & Co is not authorised to give advice to retail clients and, if you are not a professional investor, or in any other way are prohibited or restricted from receiving this information, you should disregard it. The note does not have regard to the specific investment objectives, financial situation and needs of any specific person who may receive it.

The note has not been prepared in accordance with legal requirements designed to promote the independence of investment research and as such is considered to be a marketing communication. The analysts who prepared this note are not constrained from dealing ahead of it, but in practice, and in accordance with our internal code of good conduct, will refrain from doing so for the period from which they first obtained the information necessary to prepare the note until one month after the note's publication. Nevertheless, they may have an interest in any of the securities mentioned within this note.

This note has been compiled from publicly available information. This note is not directed at any person in any jurisdiction where (by reason of that person's nationality, residence or otherwise) the publication or availability of this note is prohibited.

Accuracy of Content: Whilst Marten & Co uses reasonable efforts to obtain information from sources which we believe to be reliable and to ensure that the information in this note is up to date and accurate, we make no representation or warranty that the information contained in this note is accurate, reliable or complete. The information contained in this note is provided by Marten & Co for personal use and information purposes generally. You are solely liable for any use you may make of this information. The information is inherently subject to change without notice and may become outdated. You, therefore, should verify any information obtained from this note before you use it.

No Advice: Nothing contained in this note constitutes or should be construed to constitute investment, legal, tax or other advice.

No Representation or Warranty: No representation, warranty or guarantee of any kind, express or implied is given by Marten & Co in respect of any information contained on this note.

Exclusion of Liability: To the fullest extent allowed by law, Marten & Co shall not be liable for any direct or indirect losses, damages, costs or expenses incurred or suffered by you arising out or in connection with the access to, use of or reliance on any information contained on this note. In no circumstance shall Marten & Co and its employees have any liability for consequential or special damages.

Governing Law and Jurisdiction: These terms and conditions and all matters connected with them, are governed by the laws of England and Wales and shall be subject to the exclusive jurisdiction of the English courts. If you access this note from outside the UK, you are responsible for ensuring compliance with any local laws relating to access.

No information contained in this note shall form the basis of, or be relied upon in connection with, any offer or commitment whatsoever in any jurisdiction.

Investment Performance Information: Please remember that past performance is not necessarily a guide to the future and that the value of shares and the income from them can go down as well as up. Exchange rates may also cause the value of underlying overseas investments to go down as well as up. Marten & Co may write on companies that use gearing in a number of forms that can increase volatility and, in some cases, to a complete loss of an investment.

Authorised and regulated by the Financial Conduct Authority.

50 Gresham Street, London EC2V 7AY 0203 691 9430

www.QuotedData.com

www.martenandco.com

Registered in England & Wales number 07981621, 2nd Floor Heathmans House, 19 Heathmans Road, London SW6 4TJ Edward Marten (em@quoteddata.com) David McFadyen (dm@quoteddata.com) Colin Edge (ce@quoteddata.com) Nick Potts (np@quoteddata.com) **INVESTMENT COMPANY RESEARCH:** Matthew Read (mr@quoteddata.com) James Carthew (jc@quoteddata.com) David Johnson (dj@quoteddata.com) Richard Williams (rw@quoteddata.com)