Generating a more sustainable future

# **SOLAR FUND**



### **Interim Results Presentation**

Period ended 30 September 2023

NEXT IS NOW®

















### **Speakers & contents**



**Helen Mahy**Chair
NextEnergy Solar Fund



Ross Grier
Chief Operating Officer & Head of UK Investments
NextEnergy Capital

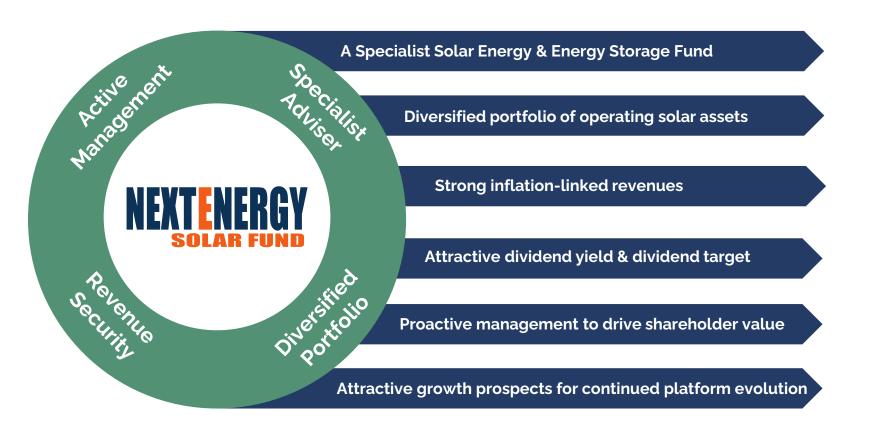


Stephen Rosser Investment Director & UK Counsel NextEnergy Capital

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#### Introduction

### Why NextEnergy Solar Fund ("NESF")





NEXTENERGY SOLAR FUND



**NESF Key Highlights** 

#### Key highlights (as at 30 September 2023)

**Financial Highlights** 

**Gross Asset Value** 

£1,194m

(31 March 2023: £1,218m)

**Ordinary Shareholders' NAV** 

£640.0m

(31 March 2023: £674.4m)

**NAV Per Ordinary Share** 

108.3p

(31 March 2023: 114.3p)

**Attractive Dividend** 

**Dividend Target FY23/24** 

8.35p

(31 March 2023: 7.52p)

**Dividend Cover In Period** 

1.8x

(31 March 2023: 1.4x)

**Dividend Declared Since IPO** 

£318m

(31 March 2023: £305.8m)

Disciplined Capital Structure

Total Gearing<sup>1</sup>

46.4%

(31 March 2023: 45%)

**Fixed Rate Debt** 

67%

(Includes Preference Shares)

**Preference Shares** 

£200m

(Fixed 4.75% preferred dividend)



#### **Dividend track record**

**10 Year Dividend Growth CAGR** 

4.75%

FY23/24 forecasted dividend cover<sup>1</sup>

1.3x

FY23/24 dividend target<sup>1</sup>

8.35p

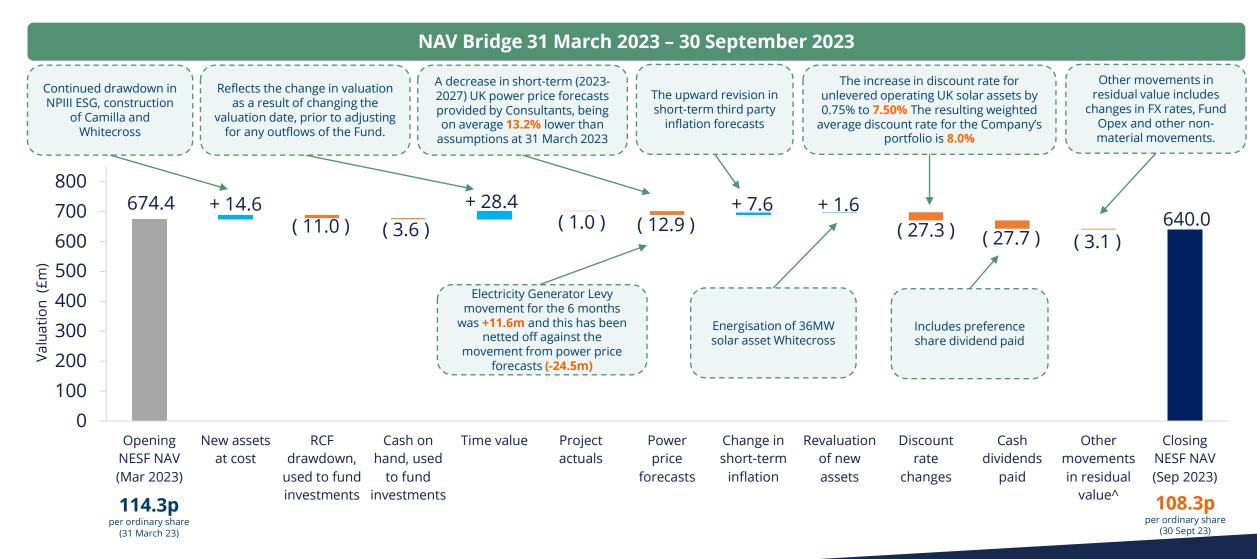
Total Dividend Declared since IPO

£318m





### NAV bridge: six-month period





NEXTENERGY SOLAR FUND



Portfolio & Strategy Update

### **Operating portfolio**

**Operating Solar Assets** 

100

(31 March 2023: 99)

Installed capacity<sup>2</sup>

933MW

(31 March 2023: 889MW)

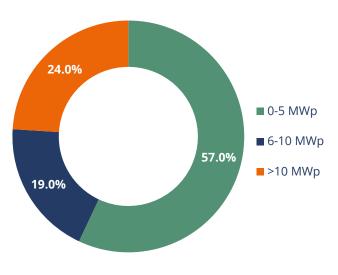
Commitment to NPIII ESG<sup>1</sup>

\$50m

Weighted average asset life

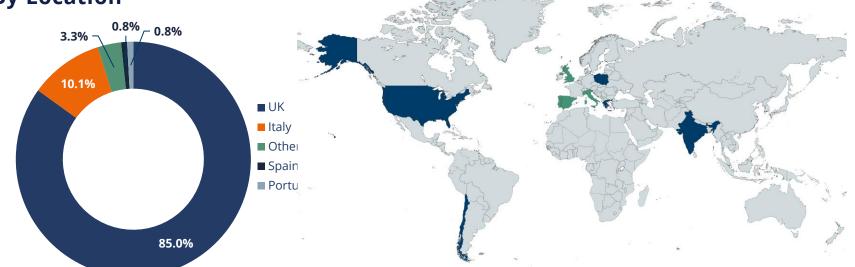
**26.4 years** 

#### By Installed Capacity<sup>3</sup>



% of assets





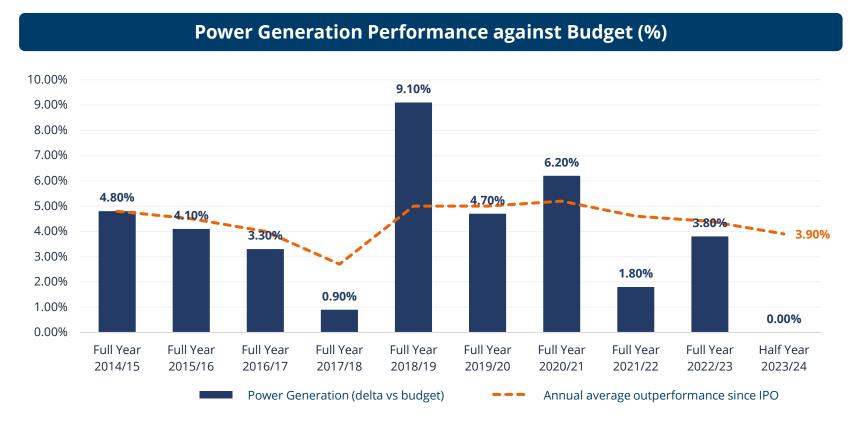
% of invested capital

- Direct asset ownership and co-investments
- Via NextPower III ESG (NPIII LP) commitment

<sup>(3)</sup> Figures are stated to the nearest 0.1% which may lead to rounding differences

### Track record of operating outperformance

- Energy generated during the period was 599GWh (31 March 2023: 639GWh)
- During the period, solar irradiation across the portfolio was 6.1% above budget (2022: 9.9%)
- Portfolio generation in line with budget for the period ended 30 September 2023 although has been impacted by Distribution Network Operators ("DNOs") outages¹ which remain elevated due to backlogs
- Without DNO outages, portfolio generation for the period would have been c.3.4% above budget (30 September 2022: 6.1%)
- Consistently generated more electricity than acquisition budget (+3.9% p.a. since IPO)
- Opportunity to continue the Company's asset improvement works focusing on:
  - Inverter refresh programme to drive asset performance



 Repowering assets programme to extend asset life whilst introducing the latest technologies



#### **Protecting future cash flows**

- NESF continues to lock in power price hedges over a rolling 36-month period
- This proactive risk mitigation helps secure and underpin both dividend commitments and dividend cover, whilst reducing volatility and increasing visibility of cash flow.
- Sustained high power price environment continues to offer attractive hedging opportunities
- NESF has a specialist energy sales desk that mitigates market price volatility whilst locking in weighted average prices by forward hedging above forecast prices
- c.50% of revenues typically RPI-linked government-backed subsidies

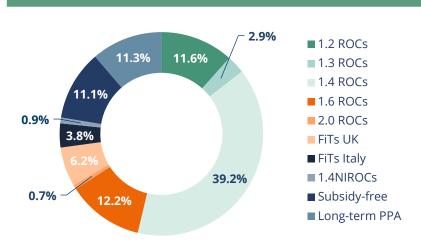
**Weighted Average Subsidy Life** 

**11.4 years** 

#### Hedging position of budgeted generation on c.50% revenue through sales desk<sup>1</sup>

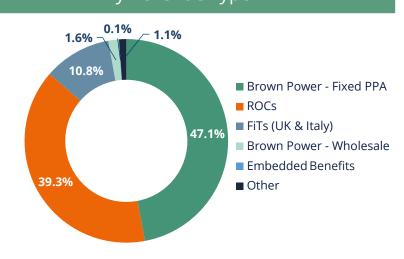
| 2023/24                              | 2024/25                              | 2025/26                        |
|--------------------------------------|--------------------------------------|--------------------------------|
| 94%                                  | 44%                                  | 13%                            |
| Average fix price of <b>£79.2MWh</b> | Average fix price of <b>£91.4MWh</b> | Average fix price of £147.2MWh |

#### By Subsidy/PPA<sup>2, 3</sup>



% of assets by MW capacity

#### By Revenue Type<sup>2, 3</sup>



% of total revenue for the period ended 30 September 2023



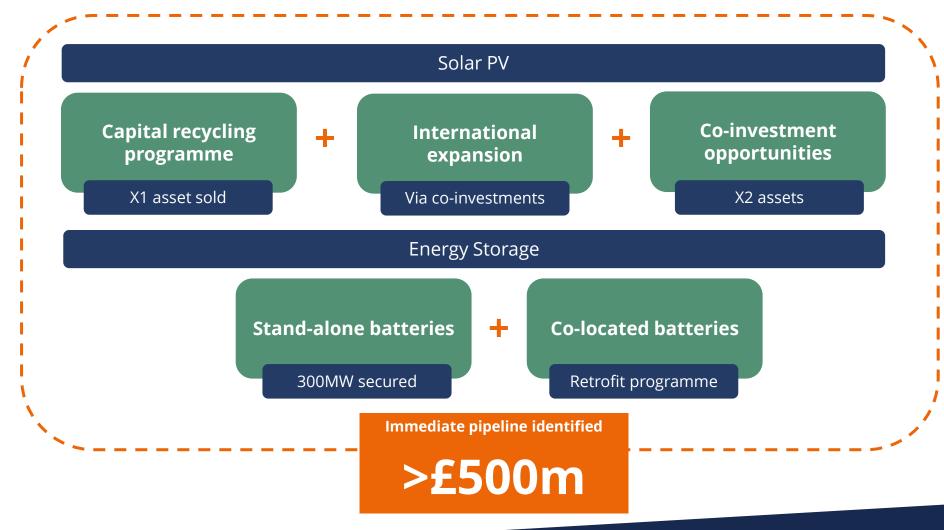
<sup>(3)</sup> Figures are stated to the nearest 0.1% which may lead to rounding differences

#### Strategic growth & pipeline

- Pursue international Solar PV and UK energy storage
- Actively recycle capital through capital recycling programme
- Continue to maintain its
   disciplined approach to
   capital allocation to ensure
   investment activity is accretive
   and in line with the Company's
   strategy

#### **Portfolio benefits:**

- Provide NAV-accretive growth opportunities
- Add diversification benefits from a geographic, asset, technology and revenues perspective
- Strengthen dividend cover and enhance returns

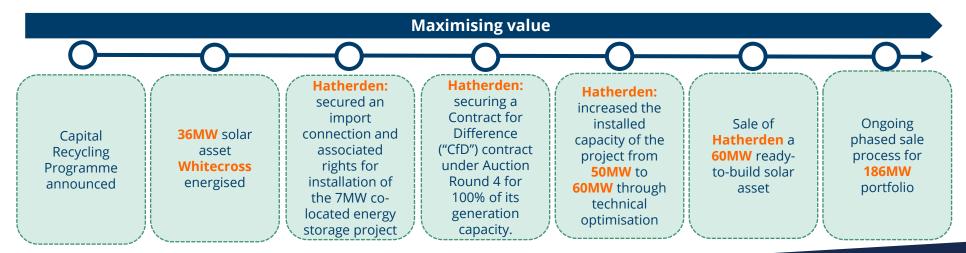




### **Active management - Capital Recycling Programme**

- Post period end, first phase of the Capital Recycling Programme successfully complete
- Sale of Hatherden<sup>1</sup> a 60MW ready-to-build solar asset for £15.2m (£8.7m is consideration for the acquisition and £6.5m is the reimbursement of invested capital)
- The Transaction is NAV accretive and will generate an estimated uplift of 1.27p, which will be reflected in the Company's NAV per share as at 31 December 2023
- The Transaction represents a 100% premium to its holding value (2.0x Multiple on Invested Capital) and an attractive 57% IRR
- The proceeds will be immediately used to reduce the Company's drawn short-term debt via its Revolving Credit Facilities ("RCF")

| Subsidy-free solar asset | Installed Capacity | Status         | Location            | Update                       |
|--------------------------|--------------------|----------------|---------------------|------------------------------|
| Hatherden                | 60MW               | Ready-to-build | Hampshire, UK       | Sold in Phase 1              |
| Whitecross               | 36MW               | Operational    | Lincolnshire, UK    | In third party sales process |
| Staughton                | 50MW               | Operational    | Bedfordshire, UK    | In third party sales process |
| The Grange               | 50MW               | Operational    | Nottinghamshire, UK | In third party sales process |
| South Lowfield           | 50MW               | Operational    | Yorkshire, UK       | In third party sales process |





NEXTENERGY SOLAR FUND



Capital Structure

#### Disciplined capital structure (as at 30 September 2023)

Total Gearing to GAV<sup>1</sup>

46.4%

(Gearing level limit of 50% GAV)

**Preference Shares** 

c.£200m

(Fixed preferred dividend of 4.75% p.a)

**Weighted Average Cost of Debt** 

4.2%

(3.9% excluding preference shares)

Weighted Average Cost of Capital<sup>2</sup>

6.3%

(31 March 2023: 5.7%)

% Fixed Vs Floating Debt

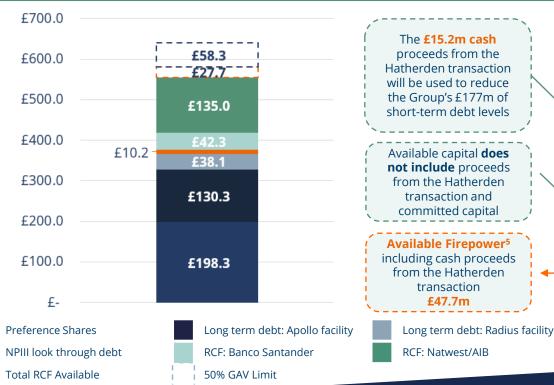
67%

■ Fixed-rate Debt (incl Preference Shares)

Floating-rate Debt

33%





Long term debt outstanding<sup>3</sup>

c.£168.3m

Short term debt outstanding<sup>3</sup>

c.£177m

(£205m short term debt facilities available)

Available Capital<sup>4</sup>

£32.5m

(£24m committed capital)

<sup>(1)</sup> Includes preference shares, see page 42 for full details on financial debt outstanding

<sup>(3)</sup> Figures are stated to the nearest 0.1% which may lead to rounding differences

<sup>(4)</sup> Out of the total £205m immediate RCF available to the Company, c.£27.7m remains undrawn and available, the Company also has c.£4.8m immediate cash balance available at Fund level as at 30 September 2023 (this is separate from the cash currently held at Hold co/SPV level). (5) Assuming Hatherden cash proceeds alongside available capital balance as at 30 September 2023

# NEXTENERGY SOLAR FUND



ESG, Sustainability & Outlook

#### An impact ESG investment

- NESF is classified as Article 9 fund under EU SFDR and Taxonomy
- Establishment of ESG Board Committee, chaired by Josephine Bush, Non-Executive Director of NESF
- Released second dedicated standalone ESG report in July 2023 (first at November 2022)
- Benefits from a leading biodiversity team that includes a specialist environmental impact manager

| Green Impact Data Track Record |                          |        |        |        |        |        |        |        |        |        |        |
|--------------------------------|--------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Metric                         | Units                    | FY2015 | FY2016 | FY2017 | FY2018 | FY2019 | FY2020 | FY2021 | FY2022 | FY2023 | HY2023 |
| GHG avoided                    | ktCO <sub>2</sub> e      | 30.6   | 110    | 191.4  | 211.2  | 299.4  | 307.7  | 317.6  | 328.7  | 363    | 252.5  |
| NOx avoided                    | tonnes                   | 41.3   | 108.3  | 176.3  | 193.1  | 276.5  | 274.4  | 283.4  | 296.3  | 331.1  | 227.8  |
| Sox avoided                    | tonnes                   | 94.1   | 214.4  | 335.8  | 365.9  | 499.2  | 511.9  | 527.5  | 549.7  | 612.4  | 419.2  |
| PM2,5                          | tonnes                   | 2.4    | 8.4    | 14.5   | 15.9   | 22.6   | 23.2   | 24     | 25.2   | 28.3   | 19.6   |
| PM10                           | tonnes                   | 0.9    | 2.3    | 3.7    | 4      | 5.6    | 5.8    | 5.9    | 6.2    | 56.9   | 4.8    |
| Fossil Fuels                   | tonnes oil<br>equivalent | 13     | 46.9   | 81.6   | 90     | 127.7  | 131.2  | 135.9  | 142.8  | 160.3  | 111.1  |
| avoided                        | million<br>barrels       | 0.1    | 0.34   | 0.6    | 0.66   | 0.94   | 0.96   | 1      | 1.05   | 1.2    | 0.8    |

NESF ktCO2e avoided since IPO2

2,181

**Estimated UK homes powered** 

334,200

(30 September 2023: 354,300)

**Tonnes of CO2e emissions avoided** 

252,500

(30 September 2023: 266,500)

Clean electricity generated

599**GWh** 

(30 September 2022: 639GWh)











GHG emissions of NESF based on the portfolio's forecast renewable electricity generation







### **Going forward**

✓ Deliver the Capital Recycling Programme & reduce debt

Drive growth through Solar PV & Energy Storage strategy

Provide an ongoing attractive dividend to shareholders

Focus on adding NAV-accretive value to shareholders

Continue to optimise the running of the existing large portfolio

Maintain a defensive capital structure

Continue to identify opportunities to add value



# NEXTENERGY SOLAR FUND



Q&A





Appendix: About NextEnergy Solar Fund

### **Key Facts**

**Fund Structure** 

Guernsey-domiciled closed-end investment

Issue / Listing

Launched in 2014

Premium listing of ordinary shares on the London Stock Exchange

Stock ticker code: NESF

Governance / Management

Board of Directors: 6 Independent Board Members

Investment Manager: NextEnergy Capital IM Limited

Investment Adviser: NextEnergy Capital Limited

Operational Asset Manager: WiseEnergy Limited

Ongoing charge

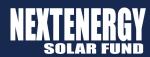
• 1.1% as calculated by the AIC: <a href="https://www.theaic.co.uk/companydata/0P00012KIL/charges">https://www.theaic.co.uk/companydata/0P00012KIL/charges</a>

Investment Policy

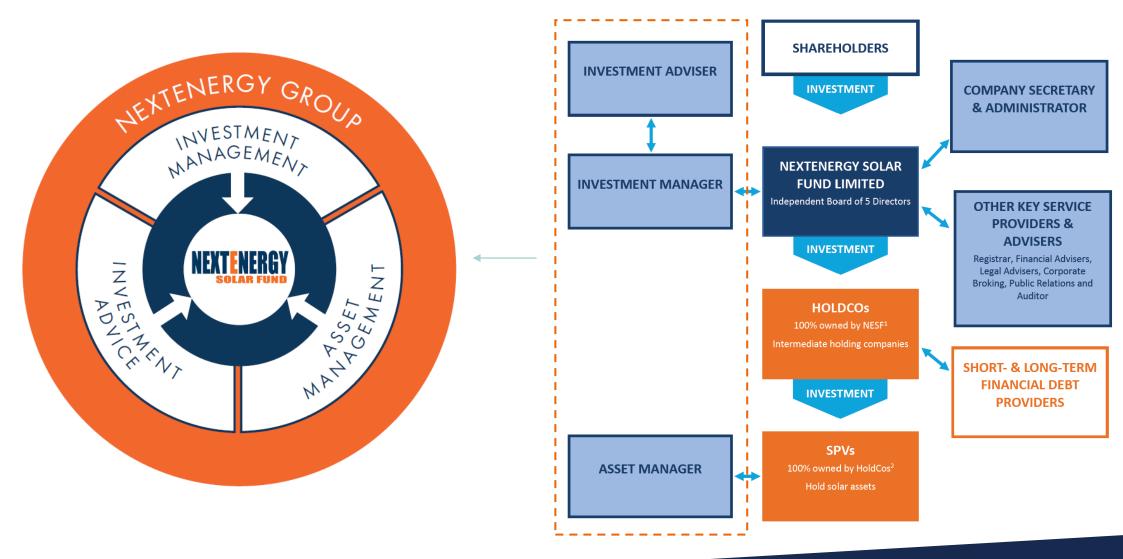
- 10% of GAV may be invested in standalone energy storage systems
- 15% of GAV may be invested in solar assets through private equity structures
  - 30% of GAV may be invested in OECD countries outside the UK
- 3% of GAV may be invested in non-OECD countries
- 10% of GAV may constitute assets that are under development
- No single investment in any one asset will constitute more than 30% of GAV
- The four largest solar assets will not constitute more than 75% of GAV
- Leverage may not exceed 50% of GAV

Contact

- Investor Relations: <a href="mailto:peter.hamid@nextenergycapital.com">peter.hamid@nextenergycapital.com</a>
- Website: <u>www.nextenergysolarfund.com</u>



### **NextEnergy Solar Fund structure**





### **NextEnergy Solar Fund Board of Directors**





Helen Mahy
Chair



Patrick Firth
Non-executive Director



Jo Peacegood

Non-executive Director



**Vic Holmes**Senior Independent Director



**Josephine Bush**Non-executive Director



Paul Le Page Non-executive Director

### **NextEnergy Capital Investment Committee**





Michael Bonte-Friedheim

Founding Partner and Group CEO of NextEnergy Group



**Giulia Guidi** 

Head of Environmental, Social and Governance (ESG) at NextEnergy Capital



**Ross Grier** 

COO, Head of UK Investment NextEnergy Capital



**Aldo Beolchini** 

Managing Partner and Chief Investment Officer of NextEnergy Group



### NextEnergy Capital Investment Management Board of Directors

# **NEXTENERGY**



Joseph D'Mello



**Jeremy Thompson** 



**Charlotte Denton** 

### Value add of NextEnergy Group

#### NextEnergy Group





- c.**\$3.9bn Solar** AUM
- Over 400 solar assets acquired
- 3GW+ portfolio across UK, Italy, US, Portugal, Spain, Chile, Poland, Greece, and India
- 111 team members<sup>1</sup>









#### Asset Management

- 1,250+ solar and battery assets managed and/or monitored
- 1.6GW+ installed capacity under management
- 163 team members<sup>1</sup>
- Global presence



#### Development

- Green and brownfield project development across geographies
- Over 100 utility-scale projects developed internationally
- Current pipeline
   c.10GW under
   development
- 25 team members<sup>1</sup>



#### Incubator

- Targeting startups focused on sustainability and environmental technologies
- In partnership with the leading sustainability accelerator programme VeniSIA
- NextEnergy Group to provide initial €3m funding



#### Foundation

- International charity founded in 2016
- Participate proactively to reduce carbon emissions, provide clean power, and contribute to poverty alleviation
- NextEnergy Group donates 5% of its yearly profits to NEF



#### Value add of WiseEnergy

#### WiseEnergy is NESF's operating asset manager

- WiseEnergy is a global solar asset manager part of the NextEnergy Group, with over 11 years experience monitoring and delivering operating optimisation and outperformance
- WiseEnergy oversees all elements of the solar asset's life from as early as the project construction phase up into the operational stage.
   Its dedicated global teams are split across the three main pillars of asset management: technical, commercial and financial, to deliver operating optimisation and outperformance. It does so through the following areas:





Minimising asset opex







#### WiseEnergy consistently drives superior results through:

- Continuous investment in research and development and a long-term commitment to innovation
- A proprietary technology platform that delivers rapid and high-quality data driven insights and results, irrespective of asset size or location
- A leading commitment to ESG, including biodiversity



## NEXTENERGY SOLAR FUND



**Appendix: NAV** 

### NAV bridge breakdown: 6-month period to 30 September 2023

- Increase of 0.75% in the discount rate for unlevered operating UK solar assets
- Inflation assumptions updated to reflect the latest available third-party inflation data
- Updated power price forecasts capturing the latest available thirdparty advisor long-term power curves

#### Footnotes:

- 1) The movement in the NAV over the six-month period was driven primarily by the following factors:
  - The increase in discount rate for unlevered operating UK solar assets. As announced on 17 August 2023, during the period, the Company increased the discount rate for unlevered operating UK solar assets by 0.75% to 7.50% The resulting weighted average discount rate for the Company's portfolio was 8.0% (31 March 2023: 7.3%);
  - A decrease in short-term (2023-2027) UK power price forecasts provided by Consultants, being on average 13.2% lower than assumptions at 31 March 2023;
  - · The upward revision in short-term inflation forecasts;
  - · Revaluation of new assets in the Company's portfolio;
  - The operating results achieved by the Company's solar assets;
     The dividends declared and operating costs incurred during the year.
- Other movements in residual value includes changes in FX rates, Fund Opex and other non-material movements

| NAV bridge¹: 31 March 2023 – 30 September 2023 |             |          |  |  |  |  |
|--|-------------|----------|--|--|--|--|
|  | NAV p/share | NAV      |  |  |  |  |
| At 31 March 2023                               | 114.3p      | £674.4m  |  |  |  |  |
| New assets at cost                             | 2.5p        | £14.6m   |  |  |  |  |
| RCF drawdown, used to fund investments         | (1.9p)      | (£11.0m) |  |  |  |  |
| Cash on hand, used to fund investments         | (0.6p)      | (£3.6m)  |  |  |  |  |
| Time value                                     | 4.8p        | £28.4m   |  |  |  |  |
| Project actuals                                | (0.2p)      | (£1.0m)  |  |  |  |  |
| Power price forecasts                          | (2.3p)      | (£12.9m) |  |  |  |  |
| Changes in short-term inflation                | 1.3p        | £7.6m    |  |  |  |  |
| Revaluation of new assets                      | 0.3p        | £1.6m    |  |  |  |  |
| Discount rate changes                          | (4.6p)      | (£27.3m) |  |  |  |  |
| Cash dividends paid                            | (4.7p)      | (£27.7m) |  |  |  |  |
| Other movements in residual value <sup>2</sup> | (0.6p)      | (£3.1m)  |  |  |  |  |
| At 30 September 2023                           | 108.3p      | £640.0m  |  |  |  |  |



### Discount rate assumptions (30 September 2023)

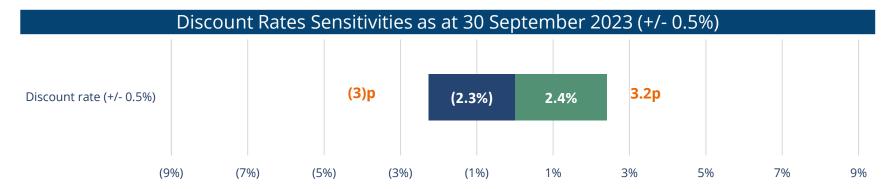
Increase of 0.75% in the discount rate for unlevered operating UK solar assets over the last six-months (31 March 2023: 6.75%)

| Discount Rates                           |                         |                     |  |  |  |  |
|--|-------------------------|---------------------|--|--|--|--|
| Discount rate assumptions                | As at 30 September 2023 | As at 31 March 2023 |  |  |  |  |
| UK unlevered                             | 7.50%                   | 6.75%               |  |  |  |  |
| UK levered                               | 8.20 - 8.50%            | 7.45 - 7.75%        |  |  |  |  |
| Italy unlevered <sup>1</sup>             | 9.00%                   | 8.25%               |  |  |  |  |
| Subsidy-free (uncontracted) <sup>2</sup> | 8.50%                   | 7.75%               |  |  |  |  |
| Life extensions <sup>3</sup>             | 8.50%                   | 7.75%               |  |  |  |  |

Weighted average discount rate

8.0%

(31 March 2023: 7.3%)

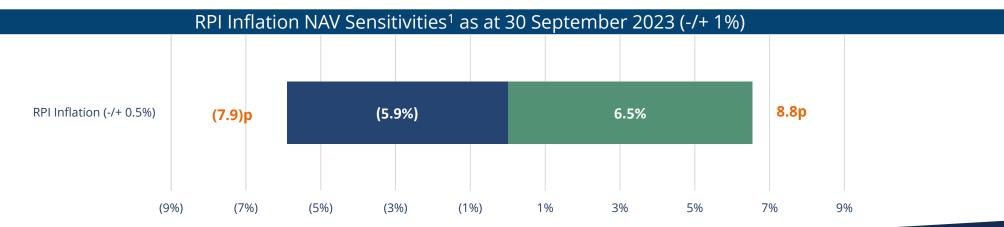




### Inflation assumptions (30 September 2023)

• The Company continues to take a consistent approach to its inflation assumptions, using external third-party, independent inflation data from HM Treasury Forecasts and long-term implied rates from the Bank of England for its UK assets. For international assets, IMF forecasts are used

| Inflation update breakdown |         |         |         |         |         |           |              |
|----------------------------|---------|---------|---------|---------|---------|-----------|--------------|
| Calendar Year              | 2023/24 | 2024/25 | 2025/26 | 2026/27 | 2027/28 | 2028-2030 | 2030 onwards |
| 30 Sept 2022               | 5.90%   | 3.60%   | 3.40%   | 3.90%   | 3.00%   | 3.00%     | 2.25%        |
| 31 Dec 2022                | 7.00%   | 4.20%   | 3.90%   | 3.80%   | 3.00%   | unchanged | unchanged    |
| 31 Mar 2023                | 4.90%   | 3.40%   | 3.30%   | 3.20%   | 3.70%   | unchanged | unchanged    |
| 30 June 2023               | 6.30%   | 3.50%   | 2.60%   | 3.00%   | 3.40%   | unchanged | unchanged    |
| 30 Sept 2023               | 6.80%   | 3.90%   | 2.80%   | 2.70%   | 3.30%   | unchanged | unchanged    |

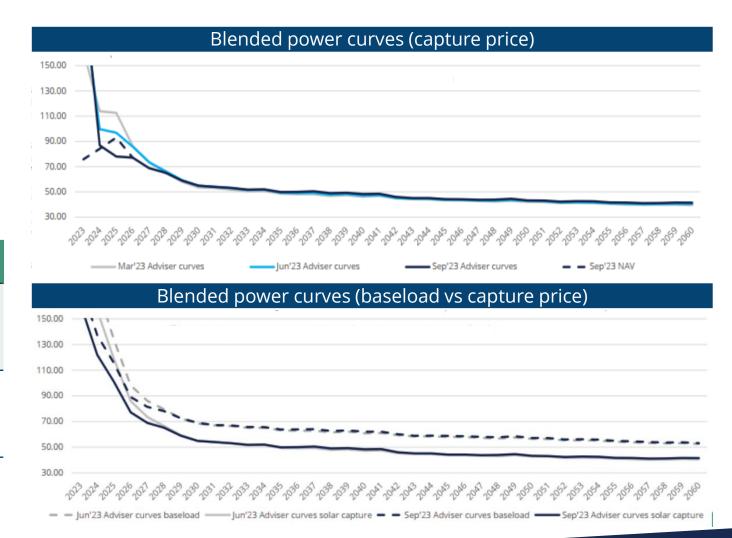


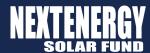


### Forecast power prices (real 2023)

- Forward power prices significantly above previous forecasts
- The Company's current UK 20-year average power price forecast represents an increase of 8.4% compared to that used at the end of the previous financial period (and 39.5% below the average price used at IPO)

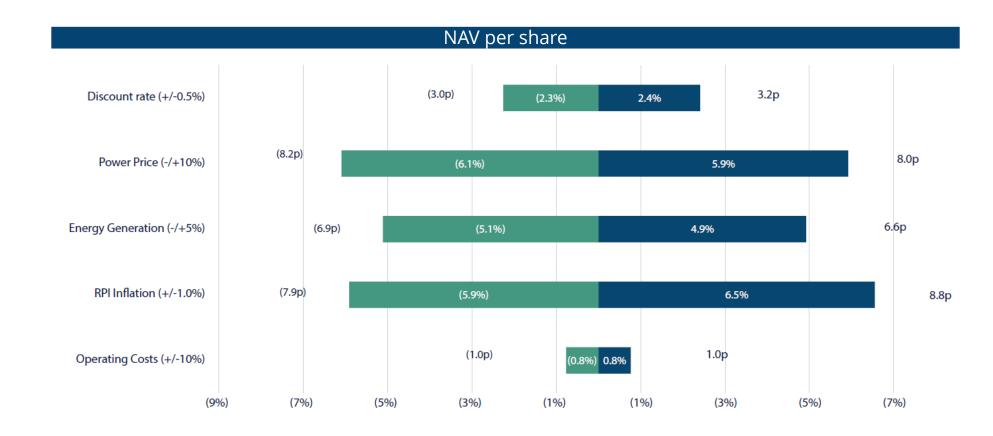
|   | 31 March<br>2023          | 30 September<br>2023     |
|---|---------------------------|--------------------------|
| UK short-term<br>power price<br>average (2023-<br>27) | £105.2/MWh<br>(real 2023) | £91.4/MWh<br>(real 2023) |
| UK long-term<br>power price<br>average (2028-<br>42)  | £50.9/MWh<br>(real 2023)  | £52.2/MWh<br>(real 2023) |





### NAV sensitivities (30 September 2023)

- NAV sensitivities updated every six months at interim and full-year results
- The sensitivity
   highlights the
   percentage change in
   the portfolio valuation
   resulting from a change
   in the underlying
   variables
- It also shows the impact on the NAV per share





# NEXTENERGY SOLAR FUND



**Appendix: Portfolio** 

#### **Evolution of portfolio since IPO**

#### **IPO**

- £85.6m raised at IPO in April 2014 and 100% deployed within five months
- Focused on subsidised UK solar

#### 2015

- £100.2m raised. 100% deployed six weeks later
- 276MW total installed capacity

#### 2017

- £126.5m raised.100% deployed within 14 months
- 569MW total installed capacity
- Government stops solar subsidies
- First international subsidised solar assets added in Italy (34.5MW)

#### 2019

- 755MW total installed capacity
- Awarded LSE's Green **Economy Mark**
- Largest UK sub-free solar asset energised in UK
- First co-located battery assets
- £100m preference share issues

#### 2021

- 865MW total installed capacity
- New corporate broker
- £100m IV with EelPower
- First 50MW standalone battery
- First \$50m commitment to NPIII ESG
- 150MW Sub-free target reached

#### 2023

- Capital Recycling Programme ("CRP") introduced
- Helen Mahy appointed Chair
- Phase 1 of CRP complete
- Energy storage strategy details released

- £99.6m raised November/December 2014, 100% deployed six weeks later
- 127MW total installed capacity

2014

- £180m raised (£64.7m used to repay debt facility and £115.3m 100% deployed within ten months)
- 424MW total installed capacity

2016

- £100m raised, used to partially repay debt facility, remaining funds deployed in two months
- £100m preference share issues
- 691MW total installed capacity
- First sub-free asset energised

2018

- 763MW total installed capacity
- Promoted to FTSE 250
- Investment policy change: unlocking
- √ 10% energy storage,
- ✓ 15% solar PE funds,
- √ 30% international solar
- Sells first dev sub-free assets (115MW)

2020

- £200m JV with EelPower
- 250MW standalone battery
- Succession to Chairman
- First standalone sustainability report
- Article 9 status
- First co-located battery
- First solar co-investments (Spain & Portugal

2022

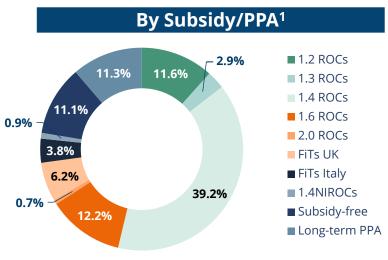


### Investment policy limits (30 September 2023)

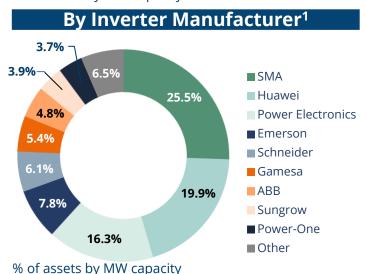
| Technological Limit  | <ul> <li>The Company may also invest in standalone energy storage systems (not ancillary to or colocated with solar PV assets owned by the Company) up to an aggregate limit of 10% of the Gross Asset Value (calculated at the time of investment)</li> </ul>   | <ul> <li>4.6% of GAV currently invested</li> </ul>   |
|----------------------|--|--|
| Private Equity Limit | <ul> <li>15% of the Gross Asset Value may be invested in solar assets through private equity<br/>structures (calculated at the time of investment)</li> </ul>  | <ul> <li>3.2% of GAV currently invested</li> </ul>   |
|                      | <ul> <li>The Company is permitted to invest up to 30% of GAV (at the time of investment) in OECD countries outside the UK</li> </ul>   | <ul> <li>14.0% of GAV currently invested non-UK</li> </ul>   |
| Geographical Limit   | The Company may acquire an interest in solar PV assets located in non-OECD countries<br>where those assets form part of a portfolio of solar PV assets in which the Company<br>acquires an interest and where the Company's aggregate investment in any such assets is,<br>at the time any such investment is made, not greater than 3% of the Gross Asset Value | <ul> <li>0.2% of GAV currently<br/>invested outside OECD<br/>through NPIII</li> </ul>                            |
| Development Limit    | <ul> <li>The Company mostly acquires operating solar assets, but it may also invest in solar assets that are under development (that is, at the stage of origination, project planning or construction) when acquired</li> <li>Such assets in aggregate will not constitute (at the time of investment) more than 10% of GAV</li> </ul>                          | <ul><li>Currently constitutes</li><li>5.0% of GAV</li></ul>  |
| Single Asset Limit   | <ul> <li>No single investment by the Company in any one solar asset will constitute (at the time of investment) more than 30% of GAV</li> <li>In addition, the four largest solar assets will not constitute (at the time of investment) more than 75% of GAV</li> </ul>   | <ul> <li>The largest investment<br/>in one solar asset<br/>currently constitutes</li> <li>3.6% of GAV</li> </ul> |
| Gearing Level        | <ul> <li>Leverage of up to 50% of GAV</li> </ul>   | <ul> <li>Gearing (including preference shares) stands at 44.6%</li> </ul>  |

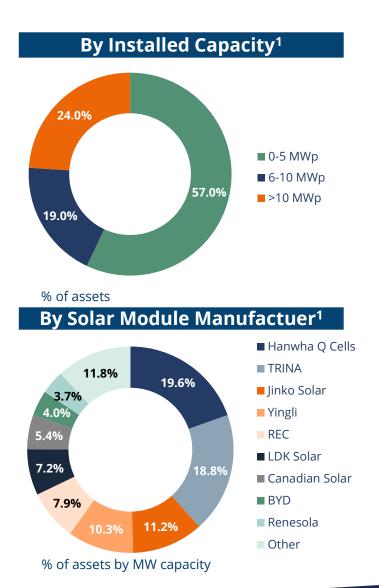


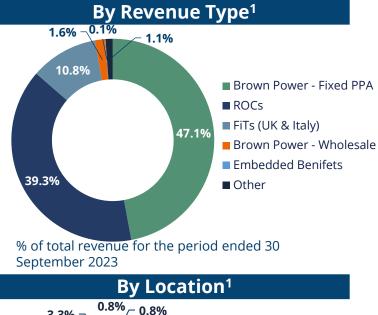
### Portfolio breakdown (30 September 2023)

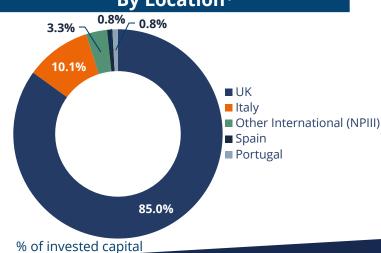


% of assets by MW capacity









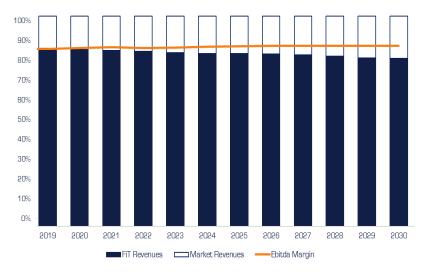


### The Italian Solis portfolio

- High risk-adjusted returns (9.4% at acquisition)
- Positive contribution to dividend cover – 1.4x supporting the Company's overall dividend targets
- NAV accretion Solis portfolio is valued with a discount rate of 7.75% (31 March 2022: 7.25%) as a result of deleverage and increased market value of solar PV assets in Italy
- Low risk profile c.85% of revenues are subsidised, debt fully repaid, stable EBITDA margins in excess of 80% and efficient currency hedge
- Diversify market risk Italy is one of the ten largest solar markets globally

### Business Case: Solis Acquisition and Performance

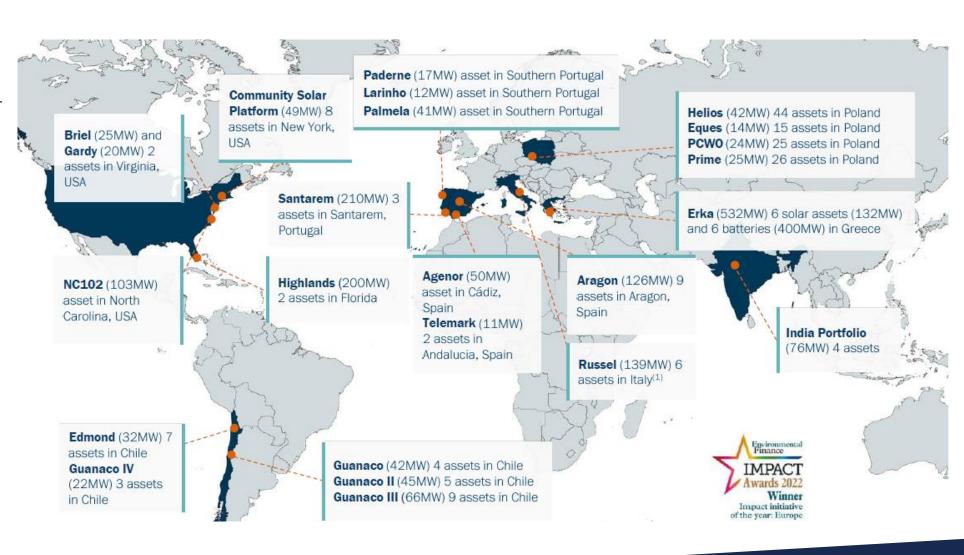
- Acquisition of eight solar plants in Italy in December 2017 for a total installed capacity of 34.5MW and total value of €132m
- The €74.7m long term project financing in place was fully repaid following issuance of the preference shares in November 2018
- FX hedging structure extended 92% of the expected cashflows generated by the Solis portfolio are fully hedged until 2032 at an average FX rate of 0.89 EUR/GBP inclusive of all hedging costs
- Positive generation outperformance of 1.6% for the period ending 30 September 2022





### Private Solar Fund Investment: NextPower III ESG

- NextPower III ESG ("NPIII") was launched by NextEnergy Capital in 2018 to target utilityscale solar in OECD countries
- NESF made a \$50m commitment to NPIII in June 2021
- NPIII is targeting a gross investor IRR of between 13% and 15%
- The Fund has acquired 1.9GW with 179 individual assets across the USA, India, Chile, Portugal, Spain, Greece, and Poland





NEXTENERGY SOLAR FUND



**Appendix: Capital Structure** 

# Optimised capital structure – details (30 September 2023)

Equity 590m Ordinary Shares in issue, targeting a total dividend of 8.35p per ordinary **Ordinary Shareholders** share for the financial period ending 30 September 2023 Preference shares Two £100m tranches issued in November 2018 and August 2019 Non-redeemable and non-voting shares entitled to a fixed preferred dividend of 4.75% p.a. with conversion rights from 1 April 2036 at the nominal value **BAE SYSTEMS** USS Option to redeem at nominal value starting from 1 April 2030 for six years at sole discretion of the Company Fully amortising facility (£131.4m outstanding) expiring in 2035 drawn to finance the Apollo portfolio Unique NAV-enhancing features (grace period, DSRF, flexible PPA) Financial debt facilities Fully amortising facility (£39.9m outstanding) expiring in 2034 Macquarie Infrastructure Debt Debt in place at completion of Radius portfolio in April 2016 Investment Solutions ("MIDIS") Replacement of DSRA with LoC in November 2018 NatWest Santander RCF of £70m, partially drawn (£39m), recently extended (5 July 2022) until June 2024 with an option of a 12-month extension AIB RCF of £135m, fully drawn (£135m) and available until June 2024 **№** Santander



### Financial debt outstanding (30 September 2023) [provided semi-annually]

Financial debt gearing 29.8%

Total gearing 46.4%

- In June 2022, the NESF Group signed a two-year extension to its £70m RCF with Santander UK, now available until July 2024
- In September 2022, the NESF Group secured £60m additional commitments under an existing RCF from £75m to £135m, available until June 2024. The weighted average cost of financial debt as at 30 September 2023 is 3.9% excluding preference shares, 4.3% including preference shares.
- Following the \$50m commitment to NPIIII during the period, NESF accounts for the debt at NPIII on a look through equivalent basis

| Provider /<br>arranger  | Туре   | Borrower | No. of<br>power<br>plants<br>secured <sup>(1)</sup> | Loan to<br>Value <sup>(2)</sup><br>(%) | Tranches                      | Facility<br>Amount<br>(£m) | Amount Outstanding<br>(£m) | Termination<br>(inc. options<br>to extend) | Applicable<br>rate |
|-------------------------|--|----------|---|--|-------------------------------|----------------------------|----------------------------|--|--------------------|
| MIDIS / CBA / NAB       | Fully-<br>amortising<br>long-term<br>debt <sup>(3)</sup> | NESH     | 21<br>(241MW)                                       | 45.9%                                  | Medium-term                   | 48.4                       | 34.4                       | Dec-26                                     | 2.91%(4)           |
|                         |  |          |   |  | Floating long-term            | 24.2                       | 24.2                       | Jun-35                                     | 3.68%(4)           |
|                         |  |          |   |  | Index-linked long-<br>term    | 38.7                       | 30.0 <sup>(5)</sup>        | Jun-35                                     | RPI + 0.36%        |
|                         |  |          |   |  | Fixed long-term               | 38.7                       | 38.7                       | Jun-35                                     | 3.82%              |
|                         |  |          |   |  | Debt service reserve facility | 7.5                        | -                          | Jun-26                                     | 1.50%              |
| MIDIS                   | Fully-<br>amortising<br>long-term<br>debt <sup>(3)</sup> | NESH IV  | 5<br>(84MW)   | 40.9%                                  | Inflation-linked              | 27.5                       | 17.3 <sup>(5)</sup>        | Sep-34                                     | RPI + 1.44%        |
|                         |  |          |   |  | Fixed long-term               | 27.5                       | 20.8                       | Sep-34                                     | 4.11%              |
| Total long-term deb     | t  |          |   |  |                               | 212.5                      | 168.3                      |  |                    |
| Banco Santander         | Revolving<br>credit<br>facility                          | NESH VI  | 13<br>(100MW)                                       | N/a                                    | N/a                           | 70.0                       | 31.3                       | Jun-24                                     | SONIA +<br>1.60%   |
| NatWest/AIB             | Revolving<br>credit<br>facility                          | NESH III | 19<br>(226MW)                                       | N/a                                    | N/a                           | 135.0                      | 135.0                      | Jun-24                                     | SONIA +<br>1.20%   |
| Total short-term de     |  |          |   |  | 205.0                         | 177.3                      |                            |  |                    |
| NPIII look through debt |  | N/a      | N/a   | N/a                                    | N/a                           | N/a                        | 10.2 (6)                   | N/a  | N/a                |
| Total debt              |  |          |   | ·                                      |                               | ·                          | 355.8                      |  |                    |
| Footnote:               |  |          |   |  |                               |                            |                            |  |                    |

#### Footnote

- 1) NESF has 326MW under long-term debt financing, 326MW under short-term debt financing and 214MW without debt financing (excludes NPIII look through debt).
- Loan to Value defined as 'Debt outstanding / GAV'.
- 3) Long-term debt is fully amortised over the period secured assets receive subsidies (ROCs and others)
- 4) Applicable rate represents the swap rate.
- 5) Represents the "real" outstanding debt balance. The "nominal" outstanding debt balances are included in the debt balances provided in Note 23b to the financial statements
- 6) The total combined short and long-term debt in relation to NESF's commitment into NPIII (on a look through equivalent basis)



<sup>1)</sup> NESF has 326MW under long-term debt financing, 198MW under short-term debt financing and 342MW without debt financing (excludes NPIII look through de 32 loop to Vellus defined as: "Debt existencing" of AMY.

<sup>(3)</sup> Long-term debt is fully amortised over the period secured assets receive subsidies (ROCs and other

<sup>(4)</sup> Applicable rate represents the swap rate

<sup>(5)</sup> The total combined short and long-term debt including NESF's commitment into NPIII (on a look through equivalent basis)

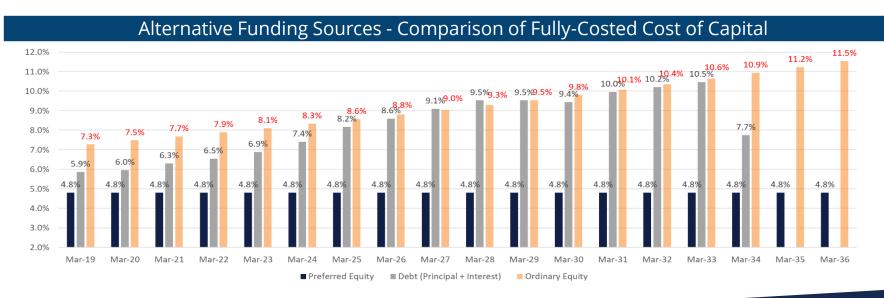
### **Preference shares**

- The issuance of £200m preference shares is expected to increase dividend cover by 0.15x and returns by 1.09% for ordinary shareholders (2)
- Preference shares simplify the capital structure by reducing the exposure to secured debt financing
- Preference shares provide protection against diminishing power prices compared to traditional debt financing used by peers and have no refinancing risk
- Issuance of £200m preference estimated to have increased cashflows by c.£3.0m during the period compared to a proforma debt financing

On 8 November 2018, the Shareholders approved the issuance of £200m of Preference Shares. The Company issued the first tranche of £100m in November 2018, and the second tranche of £100m Preference Shares were issued in August 2019.

#### Value accretive features:

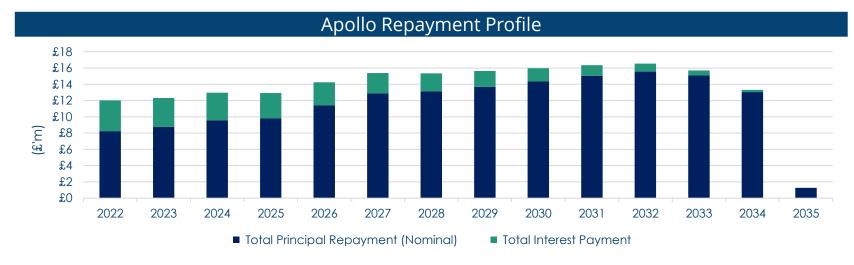
- lower issue cost of 1.1% compared to other capital raising avenues
- lower cash cost with a fixed preferred dividend of 4.75% and no redemption requirements
- option to redeem at nominal value starting from 1 April 2030 for six years at sole discretion of the Company
- non-redeemable / non-voting shares<sup>(1)</sup> with holder's conversion right starting from 1 April 2036 at nominal value (plus unpaid dividend if any) relative to NAV per Ordinary Share at the date of conversion (thus no refinancing risk)

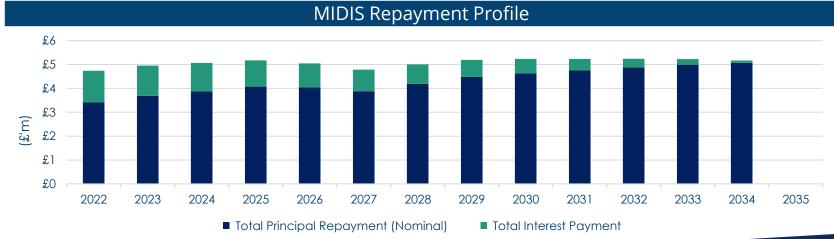




### Long term debt repayment profile

- As at 30 September 2023,
   c.£168m of the financial debt was long-term fully amortising
- The charts show the precise yearly repayment profile for both long-term debt facilities (interest plus principal) until maturity in 2035
- The Apollo facility has 21 solar assets secured comprising 241MW
- The MIDIS facility has 5 solar assets secured comprising 84MW





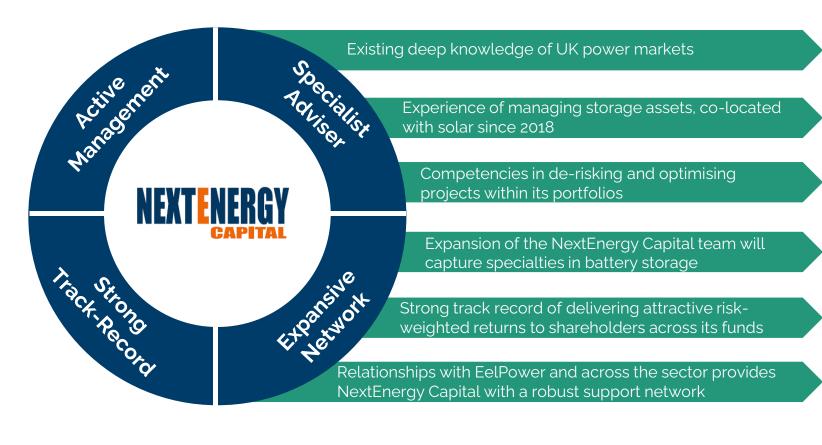


# NEXTENERGY SOLAR FUND

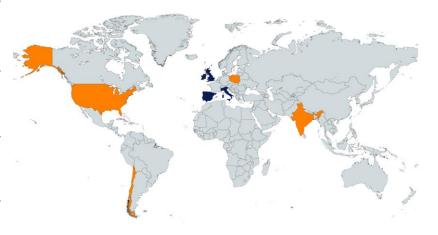


**Appendix: Energy Storage** 

### NextEnergy has the right platform to deploy energy storage



- 14 years experience as a Manager
- C.\$3.9bn Solar AUM
- Over 400 solar assets acquired
- 2.4GW+ across UK, Italy, US, Portugal, Spain, Chile, Poland, and India

















### Five key reasons to increase energy storage in NESF

Battery storage benefits from intermittency of renewables

As the UK decarbonises, renewables are expected to provide the backbone of the future energy mix. However, renewables are a cause of strain on the grid
due to their intermittency and nonsynchronous generation, increasing wholesale price volatility in all future energy scenarios. Battery storage provides
essential flexibility, ensures that supply of electricity across the grid matches demand fluctuations and realizes value from increased price volatility and vital
grid services

Battery storage is highly complimentary to NESF's solar portfolio due to non-correlated revenues

- Solar exhibits a predictable generation profile during a single day
- Batteries capitalize on wholesale market price fluctuations by charging when renewable output is high (and prices are low/negative) before dispatching at peak demand (when prices are highest)
- Co-location of batteries with solar assets multiplies benefits and cost savings
  - One of the largest hurdles to deployment of new projects is associated with grid connection availability, timeline and cost. Co-location streamlines battery deployment by using the same grid connection for both assets. OPEX is also optimised through sharing site infrastructure and maintenance (e.g. inverters)
- NESF is well positioned to capitalise on the UK battery storage space
  - NESF's has a strong portfolio of solar assets that provide a robust base revenue generation, inclusion of accretive return assets is sensible to continue the platforms' continued growth and evolution
  - The joint venture partnership with EelPower allows NESF to leverage expertise as well as access to pipeline projects
- Batteries generate revenues through multiple pathways
  - Revenues driven by volatility (potential to arbitrage and financially settle without cycling battery) and provision of ancillary stability/flexibility services to grid
  - Multiple revenue streams allows batteries to adapt easily to market changes, revenue stacking supported by the grid's adoption of battery storage as part of
    its plans for managing the future of the grid, valuing the stability that batteries can bring to grid infrastructure alongside their ability to arbitrage volatility.



# Opportunities secured through energy storage joint ventures

2022



Project Camilla

**Under Construction** 

Capacity: **50MW** 

Duration: 1hr

Energised: Q2 2023

The project is located adjacent to the Glenniston substation, well placed to benefit from volatility driven by high Scottish wind capacity, low local demand and constraints on National Grid interconnector capacity to areas of high demand.

5

**Project Lion** 

Project Rights Acquired

Capacity: **250MW** 

Duration: 2hr
Constructed: 2025

The project is adjacent to the Walpole substation, a key onshore hub for existing wind farms (Race Bank, Lincs and Inner Dowsing wind farms) and well-placed to benefit from expected additional wind capacity in the region.



2023 onwards



Investment Policy Increase

Look to increase the investment mandate **up to 25%**, in order to capitalise on existing pipeline & opportunities:

#### Project Camillia blueprint:



#### **Example project timeline:**



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### Energy storage joint venture breakdown

Joint Venture Partnership 1 ("JVP1")

JVP1

£100m

- Owned 70% by NESF and 30% by Eelpower
- The Company's first 50MW battery storage project through JVP1 is currently under construction in Fife, Scotland, and is expected to be energised and gridconnected in the first half of 2023

Joint Venture Partnership 2 ("JVP2")

JVP2

£200m



- First acquisition as part of JVP2 for £32.5m secured
- The project includes the development rights, permits, and initial grid milestones for a 250MW portfolio of high-quality battery storage projects and grid connections in the East of England





Battery storage investment opportunities

£300m

Total announced standalone battery storage projects to date

300MW

**Energy storage pipeline** 

**500MW** 



### Overview of UK energy storage revenue streams

Years Hours Minutes Seconds

#### Capacity Market

- Ensures national security of supply by procuring a sufficient level of firm capacity to meet peak electricity demand
- Contracts are awarded either one or four years in advance for lengths of 1-15 years
- Payments are made on a capacity basis in £/kW/year and de-rated based on contribution to security of supply

#### Wholesale Market

- Provides platform to buy and sell power to meet demand every half-hour
- Contracted from years ahead to T-1 hour trading

#### Balancing Mechanism

- Ensures balance is maintained in the power system in each daily half-hour trading period as well as other system operational needs e.g., thermal and voltage constraints
- Contracted over a variety of timescales, including within delivery periods

#### **Ancillary Services**

- Maintains operational grid requirements and provides secondary balancing through sub second to minutes long response. Contracted in advance on monthlyvearly basis
- E.g. Dynamic containment (formerly fast frequency response)

#### Embedded and Behind-the meter (BTM) Benefits

- Benefits that embedded/BTM assets or demand consumers receive for reducing net demand on the system by avoiding certain costs
- Transmission Network Use of System (TNUoS): Payments for relieving peak transmission network demand. Split into the Embedded Export Tariff (Distribution connected) and Gross Half-hourly Tariff (BTM)
- Generator Distribution Use of System (GDUoS): Payments for relieving peak distribution network demand
- Balancing Service Use of System (BSUoS): Payments for reducing balancing charges
- CM Supplier Ch/arge: Payments to maintain yearly CM contract obligations



#### Local Flexibility Markets

- Maintains operational grid requirements and provides secondary balancing through sub second to minutes long response
- Contracted in advance on monthly-yearly basis



### Appendix: Energy Storage

Energy storage co-location retrofit programme

- NESF has held two co-located battery assets since 2018 (Salcey Farm & Pierce Farm)
- Introduced co-located retrofit programme across the UK portfolio of 92 solar assets, with existing grid connections
- First site for a co-located battery project already identified with planning permission secured - 11MW North Norfolk solar farm, to include a 6MWh/12MWh battery system.
- Planning applications in progress at 4 more sites
- Looking at behind the meter co-located installations





# NEXTENERGY SOLAR FUND



**Appendix: ESG** 

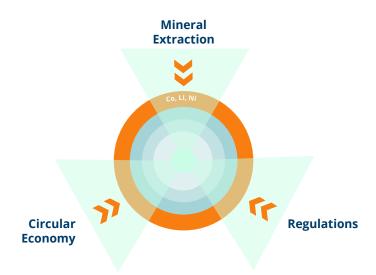
### ESG integration into the NESF investment process

- ESG factors are considered throughout the investment process, from potential excluded activities during the project selection phase, to initial screening and full due diligence during the pre-acquisition phase
- ESG clauses are included in key contracts with our counterparties, including EPC and O&M contractors, and an action Plan to fill in any gaps between a project, its contractors and the standards which NEC seeks to uphold is agreed during the negotiation phase
- NEC ensure that the action plan is implemented, and that NESF report on its ESG performance
- Please see the NEC sustainable investment policy on the website for more details: <a href="nextenergycapital.com/sustainability/sustainable-investing/">nextenergycapital.com/sustainability/sustainable-investing/</a>





### **ESG** considerations for energy storage



#### Mineral Extraction

- COBALT: most of global supply originates from the DRC, of which c. 30% derives from small-scale miners working in poor labour and H&A conditions.
- LITHIUM: mining is affecting indigenous people in the Lithium Triangle (Argentina, Bolivia and Chile) which currently holds over 60% of known global lithium reserves. This region uses a unique method of extracting lithium from saltwater brines, a technique with potentially dangerous environmental consequences.
- NICKEL: demand is expected to increase 6-fold by 2030, with the world's largest producer, Indonesia, already upping production to meet this. Indonesia is currently dumping mine waste (tailings) into the ocean.

#### Circular Economy

- DURABILITY: of the batteries lifespan and their capacity to be recycled should be considered. Suppliers selection to consider product lifecycle and aspects relating to the circular economy. Participation in industry initiatives such as the Global Battery Alliance is a way NEC can foster stewardship and uphold company standards.
- METAL RECYCLING: such as cobalt, lithium and nickel are key battery components will enter a shortfall of supply before 2025. A domestic recycling programme would minimise the volumes of mineral extraction (hence the labour and water conflict risk associated with it).

#### Regulations

- The European Commission ("EC") has released a strategic battery action plan which identifies ways in which responsible sourcing can be upheld and solve supply chain issues. For example, some refining companies in China have been found to sell certified processed cobalt to Europe that is in fact mixed with material sourced from unregulated mines.
- In Feb 2022, the EU issued a new Directive on Corporate Sustainability Due Diligence which will require DD on ESG aspects throughout business's supply chain.

#### Due diligence

 NextEnergy Capital ("NEC") carries out due diligence process of batteries suppliers to ensure that human rights risks, including those of labour, H&S, or impact on environment and ecosystem services fundamental to the livelihood of communities and Indigenous People. NEC also require them to sign our Supplier Code of Conduct and ensure suppliers abide by it when working with us.

#### Audits

 NEC plans to adopt the third party audit and chain of custody approach that is being considered with SEUK for modules and will be the standard to promote industry-wide traceability.

#### Compliance

- NEC seeks to ensure compliance with applicable regulations such as the OECD due diligence guidance for responsible mineral supply chains (3rd edition), as well as voluntary principles such as the UN Guiding Principles on Business and Human Rights
- NEC carries out supplier reviews to ensure circular economy elements are considered as per the EU taxonomy; the WEEE directive on recycling and disposal; and/or the EC Batteries Directive (2006), by embedding alignment with these frameworks in the original procurement contracts.

#### Green inputs

- NEC is investigating how we can obtain green inputs to our battery facilities from suppliers that are also both economically viable and large enough to meet demand.
- This is a challenging goal, but we are committed to improving our input supply transparency, with the aim of having the greenest possible input. Not only does this reinforce the delivery of NEC's mission with the smallest footprint feasible, but it will direct investment to green suppliers, pushing the demand for better solutions and increasing the appetite for storage in the UK in a virtuous cycle.

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### **Biodiversity and social enhancement**

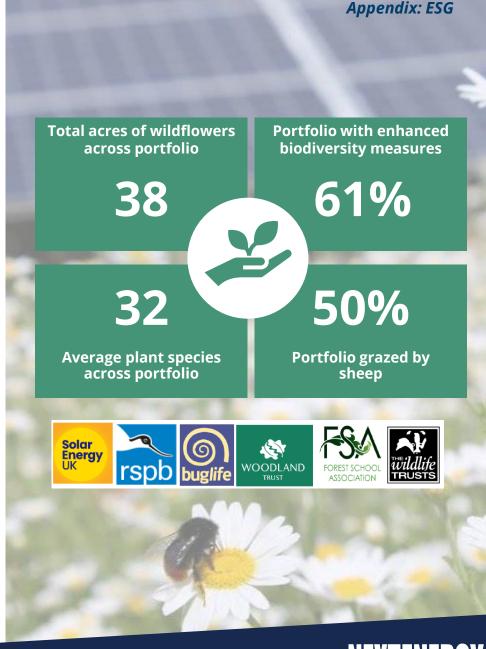
 NESF benefits from a dedicated Biodiversity team to ensure that land management and native fauna and flora are being considered throughout the investment and ownership phases.

### Biodiversity looking forward

- ✓ Continue to implement best practice biodiversity measures across the NESF portfolio
- ✓ The total habitat net gain achieved from the pre-solar baseline to postexemplar measures averaged 82%
- ✓ Enhance local biodiversity for the surrounding areas where we operate
- ✓ Roll out extension of exemplar site programme to cover over 50% of portfolio before year end
- ✓ Target positive biodiversity net gain at our solar sites

### Enhanced community engagement

- ✓ 20 solar sites are promoting educational visits alongside Earth Energy Education, in 2023. Aiming to improve links with the local communities and supporting students with their curriculum studies
- ✓ NESF provides direct community funding through its SPVs: £103, 668.
- ✓ In 2022-2023, community engagement and investments included a wide range of activities, including outreach work with local schools
- √ 14 community groups were successful in their bids to receive a donation from the BizGive trials, supporting a range of local initiatives.



# EU Taxonomy and Sustainable Finance Disclosure Regulation

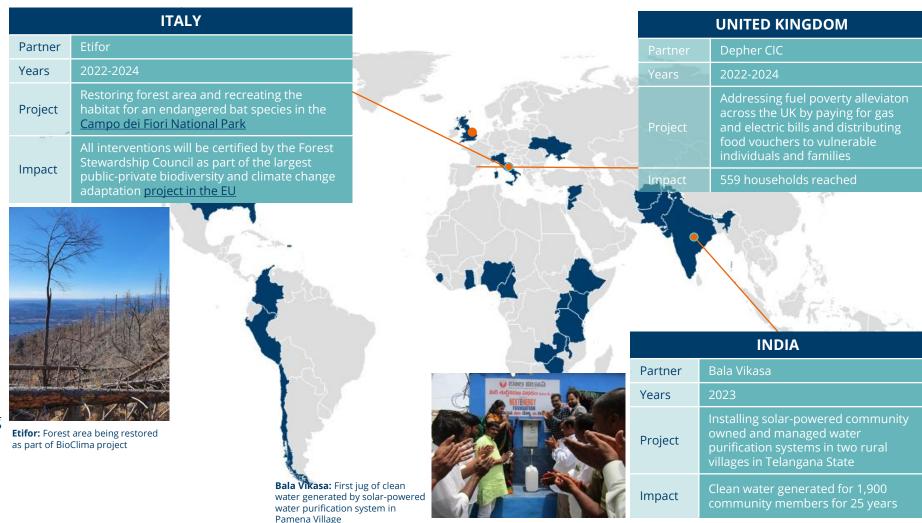
- The Sustainable Finance Disclosure Regulation (SFDR) is a European regulation introduced to improve transparency in the market for sustainable investment products, to prevent greenwashing and to increase transparency around sustainability claims made by financial market participants
- NESF complies with the requirements of the EU Taxonomy and Sustainable Finance Disclosure Regulation ("SFDR")
- The Company's legal adviser has confirmed that NESF is classified under Art. 9 of the SFDR, as the Company is marketed in the EU
  and has sustainable investment as its objective
- The Company's sustainable investment objectives arise from its focus on investments in solar PV and battery storage assets and its investment decision making processes
- In light of this classification, NextEnergy Group has made the relevant disclosures for NESF in its annual report for the year ended 31
   March 2022



# The NextEnergy Foundation

- Established in 2016, the Foundation's mission is to alleviate poverty through the nexus with clean energy access and emissions reductions
- NextEnergy Group donates at least 5% of its net annual profits to the NextEnergy Foundation ("NEF"). In April 2023, the Foundation surpassed £1m in donations made
- The highlighted projects were identified by team members across the Group to effect positive changes in the communities near our offices
- NextEnergy Foundation also expanded its remit during the COVID-19 pandemic and following the outbreak of the war between Russia and Ukraine to respond to these crises







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